



Co-financed by



MINISTRY OF
FOREIGN AFFAIRS
OF DENMARK
The Trade Council



UZBEKISTAN: One of the World's Most Promising Frontier Markets

Digital Export Delegation with Briefing and One-to-One Meetings,
Focused on Water Management and Related Sectors

Opportunities in Water Management and Related Sectors

This first-of-its-kind digital export delegation, convened by Dansk Industri with support from the Trade Council of the Ministry of Foreign Affairs of Denmark, will have a particular focus on opportunities in water and related industries in Uzbekistan. The €142 million contract recently awarded to SUEZ to upgrade the water management system in Tashkent, Uzbekistan's capital, will serve as a case study for Danish companies to explore subcontracting as well as the wider opportunities in the country and represents a significant opportunity for Danish companies to provide world-class technologies.

20 October 2020 – 10:30 to 12:00 CET

Market Overview

Uzbekistan is one of the world's most promising economies. For the last four years, the Uzbek government has embarked on an ambitious reform effort, which has included currency liberalisation, financial sector reforms, and improvements in the ease of doing business. These steps have led to growth in both trade and foreign direct investment as multinational companies re-enter a market that had been effectively closed for a decade.

Uzbekistan occupies a strategic location at the heart of Central Asia and with a population of 34 million is the most populous country in a wider region that is home to over 70 million. Despite the COVID-19 downturn, the International Monetary Fund predicts that the Uzbek economy will continue to expand this year—at 1.8%—before rebounding to 7% growth in 2021. Uzbekistan was lauded as one of the world's top twenty most improved economies for ease of doing business, according to the World Bank's Doing Business 2020 report. It was also named “country of the year” in 2019 by The Economist.

Uzbekistan has a diverse economy with a large agricultural and industrial sector. The country's key sectors have traditionally been state-owned enterprises. Enabled by financing from the country's large banking sector as well as international lenders such as the World Bank and the European Bank for Reconstruction and Development, Uzbek companies are seeking to modernize their operations in order to improve competitiveness of exports in the global market. This modernization drive represents a significant opportunity for Danish companies to provide world-class technologies.

UZBEKISTAN:

One of the world's Most Promising Frontier Markets

Program Details

Speakers and Order of Presentations:

10:30 – 10:40
Welcoming Comments



Jens Holst-Nielsen,
Deputy Director,
Global Market Development,
Confederation of Danish Industry

10:40 – 11:00
Presentations on Economic Reforms and Trade



Laziz Kudratov,
First Deputy Minister, Ministry of
Investments and Foreign Trade
of the Republic of Uzbekistan

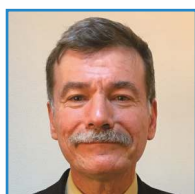


Farizshokh Usmanov,
Deputy Chairman, Chamber of
Commerce and Industry of
the Republic of Uzbekistan



Oybek Shaykhov,
General Secretary of the
Europe-Uzbekistan Association
for Economic Cooperation

11:00 – 11:20
Introduction to SUEZ Tashkent
Water Modernization Project



Alain Carbonel,
Chief Operating
Officer,
SUEZ Central Asia



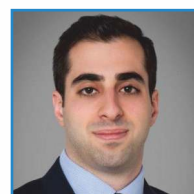
Gabriel Miguez,
Business
Developer,
SUEZ International



Per Krøyer Kristensen,
CEO of SUEZ
Denmark



Jorn Fredsgaard Sørensen,
Director, Country, Bank and
Sector Risk, Danish Export
Credit Agency (EKF)



Esfandiyar Batmanghelidj,
Founder, Eurasian Investor

11:20 – 11:30
Next Steps for
Danish Market Entry

11:30 – 12:00
Moderated Q&A
and Discussion

Following the online briefing, one-to-one company meetings will be coordinated by the organizers to be held in the following days. The delegation organizers will help each Danish company identify Uzbek enterprises or government agencies of interest and arrange meetings to allow further discussions about the market opportunity.

Why Participate?

Participation in this digital export delegation will enable Danish enterprises the timely opportunity to examine the opportunities in Uzbekistan in direct dialogue with key government official decision-makers, market experts, and senior executives at leading Uzbek companies. Danish companies will leave the digital export delegation with clear ideas on market strategy and the right relationships in order to take the next steps to establish their business in Uzbekistan.

UZBEKISTAN:

One of the world's Most Promising Frontier Markets

Benefits of Joining

- Take part in an exclusive webinar organised in support of Danish companies looking to enter and leverage emerging opportunities in the Uzbek market
- Gain a better understanding of this promising new market and key sector opportunities for Danish companies
- Benefit from pre-arranged one-to-one meetings with key decision-making authorities and business executives in the Uzbek market
- Learn about the market opportunities in water and related sectors in support of the country's privatisation efforts of the agri-business, infrastructure and industrial sectors
- Benefit from shared market insights and learnings by European case study (SUEZ)
- Benefit from business diplomacy, group promotional effort and alignment with the Trade Council of the Danish Ministry of Foreign Affairs and Dansk Industri
- Participants will be provided a recording of the webinar which can be shared with colleagues

Secure your Place

TIME AND PLACE

10:30 – 12:00 CET, 20 October 2020

Online (if desired, participants can make use of online meeting facilities at the House of Industry)

PRICING

Est. cost of participation: 2500 Kr.

SIGN UP

For more information and to secure your place, please contact:

Confederation of Danish Industry

Global Market Advisor

Nicolai Frank Reinholdt

nifr@di.dk

+45 3377 4936

Nordstrom International

Managing Director

Sofie Nordstrom

sofie@nordstrominternational.com

+44 7411628822

THE FINE PRINT

The price is calculated on a fixed number of companies and a 75 per cent subsidy from the Danish Trade Council.

Should this result in a higher price than the one quoted you have the right to cancel your participation.

Registration is in accordance with the General Terms and Conditions for participation in Export Promotion Events of the Confederation of Danish Industry. [Read more.](#)

ORGANISED WITH THE SUPPORT OF:

NORDSTROM
INTERNATIONAL

DNA

 **EUROUZ**
Europe-Uzbekistan
Association for Economic Cooperation